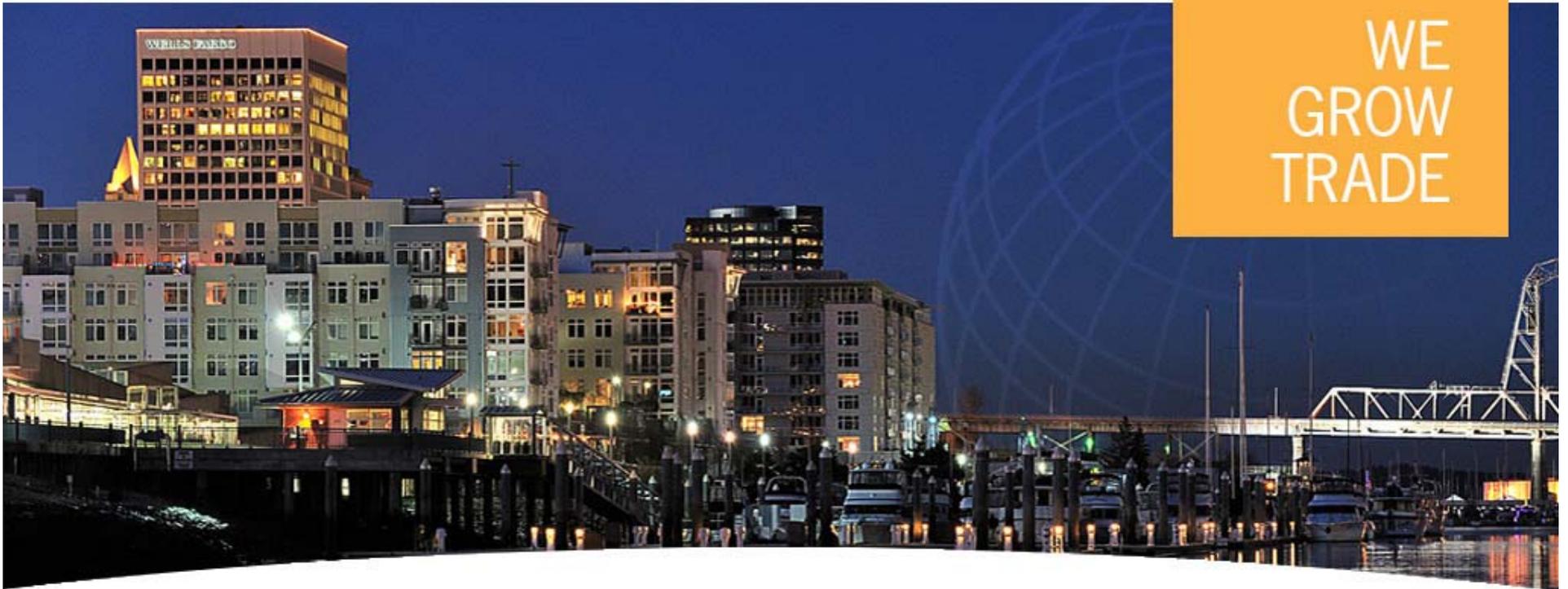




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# WTC TACOMA UPDATE

To the Port of Tacoma Commission - October 17, 2019



WE GROW TRADE®

# Our Focus

- Collaboration
- Fee-for-Service
- Efficiency



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# Training & Events

Date	Description
January 16	Basic Int'l Compliance (joint w/Seko Logistics)
February 13	Globe Awards
March 13	US-China-Japan: Evolving Trade Landscape (with WSJAS and WSCRC)
April 25	Vietnam Meets WA State (with CG Vietnam)
May 30	Return from China: Lessons Learned (with USCS)
July 17	Washington State & Free Trade Roundtable (with WTCSE & Heritage Foundation)
September 9	Mini-Export Seminar: Export Finance (with USCS)
September 20	Fuzhou Trade Delegation Reception (with COT/Sister Cities)
December 4	Mini-Export Seminar: SME Export Stories (w/ USCS)
Feb 27 2020	Globe Awards





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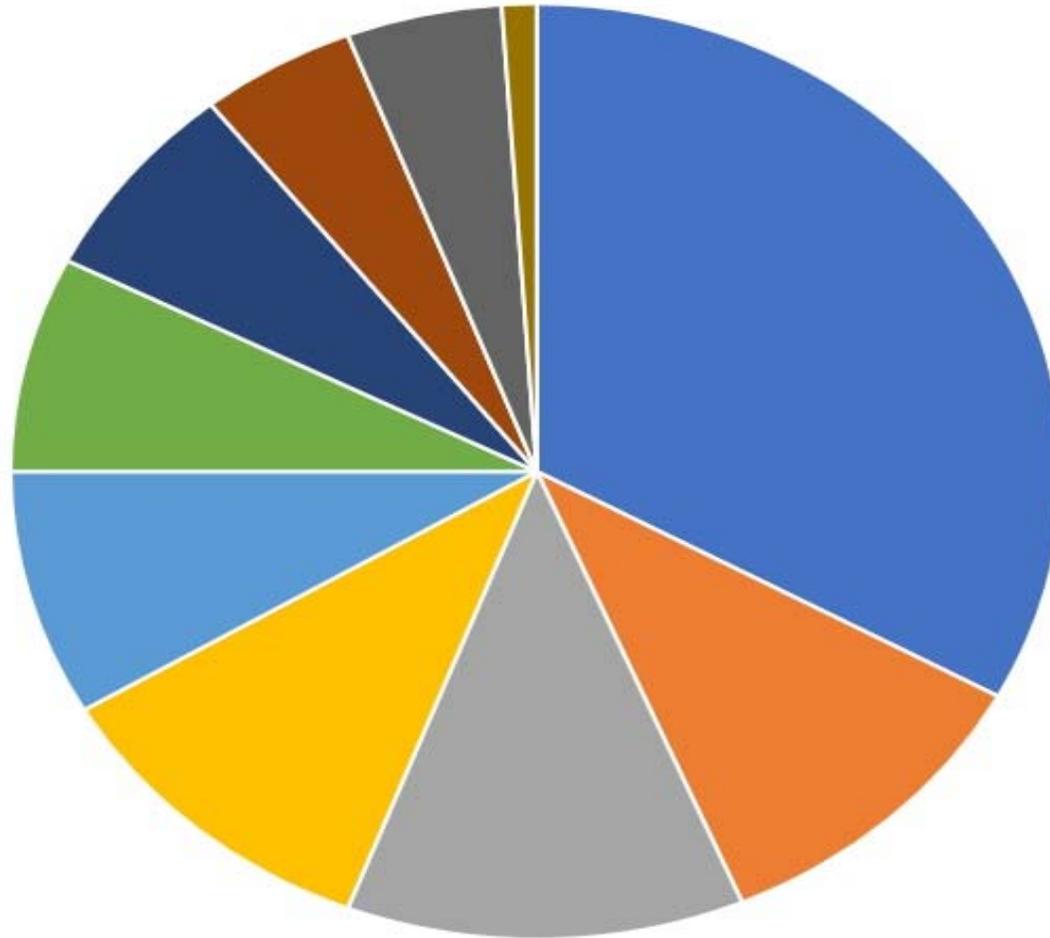
# Export Store



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# Queries by Region



C

- North America
- Middle East
- South East Asia
- Russia (& former Soviet States)
- Africa
- East Asia
- South Asia
- Europe
- South America
- Oceania



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# Consulting

## Local firms:

- Language & culture
- Foreign language research
- Responding to tariffs

## Overseas firms:

- Set up US operations
- Initial contact with US firms



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# Overview

- Collaboration
- Fee-for-Service
- Efficiency



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